

Angela DeFinis

Dynamic and Elegant Communications Solutions

“Angela DeFinis is a true professional and a masterful teacher, able to persuade people from various backgrounds and experience how her proven methods can dramatically improve anyone’s presentation skills. She is a master of her art.”

Glen Vondrick
Chief Operating Officer
Sendmail, Inc.



“Autodesk is a stronger and more successful company because of the contributions of Angela DeFinis. We are proud to work with a partner who provides consistent, high quality results.”

Jan Becker
SVP Human Resources
Autodesk, Inc.

Angela DeFinis empowers business leaders to develop stronger and more powerful presentations, become more persuasive, and create breakthrough performance. She is one of the country’s leading authorities on presentation performance, professional public speaking, and communications skills.

Angela can speak to your group on the following topics:

■ **Wake Me When the Presentation is Over:**

Infuse Passion and Power into Every Speaking Opportunity

Stop putting your audience to sleep and start to present in a new way. Experience and learn fun and easy methods to get your message across and *move* your audience to *action*. Learn to design creative presentations that capture an entire audience and leave them wanting more.

■ **Sales Presentation Strategies:**

Avoid the Seven Traps that Sink Sales Performance

Learn how to deliver presentations that sell your ideas and increase your credibility. Don’t bore your audience with too much of the wrong information. Give them what they want to know and sell your ideas with ease.

■ **Build Your Professional Presence:**

Enhance Your Credibility, Confidence, and Competence

Capture the hearts and minds of your listeners in just a few short seconds. Learn how to portray professionalism with your physical presence, how to connect with your vocal resonance, and how to inspire with your distinctive language. By enhancing just these three elements—your presence, your voice, and your words—you’ll display comfort and confidence in your everyday presentations.

Angela DeFinis is an expert in business communication and professional public speaking. As an author, speaker, and CEO/Founder of DeFinis Communications Inc., she has spent over twenty years helping business professionals find solutions to their communication challenges and develop a broader repertoire of potent speaking skills. Her message and approach create positive, personal, and lasting change. Her straight-forward approach and common sense wisdom put audience members at ease, and her “can-do” attitude inspires people to strive to greater heights.

Angela has delivered keynotes and workshops to a number of world class organizations, including Autodesk, Inc., Avista Utilities, Blue Shield of California, Earthjustice, Hewlett Packard, Levi Strauss, Puget Sound Energy, Sendmail, Inc. and Sun Microsystems.

For additional information on these topics, or for information on a customized program, contact Angela DeFinis at (415) 258-8176, adefinis@definiscommunications.com, or www.definiscommunications.com.



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